

WHERE WE ARE



www.bgourmet.com

WE HAVE A SOLID **FOUNDATION**



Self Funded – Self reliant.
No outside funding at this
moment



Product is owned by
Syncbot PLC, in the
process of getting listed
on Nasdaq



Successfully operating in
500+ restaurants



Highly secured
transactions as we
use blockchain based
decentralized network
and smart contracts



Professional corporate
leadership team



OUR PHILOSOPHY



DIGITAL
TRANSFORMATION



VALUE CREATION



SUSTAINABILITY



OUR VALUES



- I** NNOVATION
- D** IVERSITY
- E** XPERIENTIAL
- A** GILITY
- S** IMPLICITY



OUR KEY **BUSINESS OBJECTIVES**



PLATFORMS

Interoperability



PARTNERSHIPS

To be with the best



DISTRIBUTION

Crossover

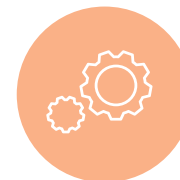


OUR FOCUS

PERSONALISATION
AND CUSTOMER CENTRICITY



BUILD AND ACTIVATE
EXPERIENTIAL PRODUCTS



DRIVE TO DIGITAL STRATEGY
AND DIGITAL TRANSFORMATION



OUR PRESENCE



WHAT WE DO

WE ARE **HOS-BOTIC**

[hospitality bot automation]



Digital innovation for
restaurants



F&B check-in for hotels
and resorts



Cross selling across all
offerings be it SPA, Kids
activities or Events



Increase revenues,
decrease costs,
improve efficiencies



Create innovative guest
experiences



Data analysis and
reports



Integrations with POS
and payment gateways



Save Time as in todays
world Time = #money



No Implementation
cost, No Capex. Pay as
you go model



OUR OPERATING BOT MODULES

1

Dine-In – scan a QR code on the table and place your order directly

2

Room Service – Order from the comfort of your room. Orders possible even from the restaurants

3

Beach or Pool Service – Order your food from your lounge or from swimming pool, without waiting for a waiter

4

Pick-up – Order your food and pick it up at your convenience

5

Reservation – Pre-order online your meals or buy a voucher with a discount offer or block a high demand table with a minimum spend

6

Voucher – Sell discount vouchers, value vouchers and subscription vouchers

7

Delivery – Manage your own delivery or via a third party, all possible options available

8

Productivity – Track service delivery of your employees and how much revenue they generate for your business in real time



OUR GUEST EXPERIENCE

PROXIMITY

Search and find various restaurants recommended by people be it local residents or international tourists within your area of interest

DIVERSITY

Choose various cuisines from different restaurants at your hotel room or from the comfort of your house.
Experience Dine-In, Pick-up, Pre-order online and delivery services at your convenience.

EXPERIENTIAL

Digital FnB check-in.
Save time.
Cut the queues.
No more waiting for an order taker.
Contactless.
Beach/Pool/Room service instant orders.
Buy vouchers, get discounts, avail value adds.
Book Spa, Events, Cleaning or Laundry.

SECURITY

Transactions are secured as we use blockchain based decentralized network.

Smart Contracts.



BGourmet Suite

RESORT DIGITALIZATION

DIGITAL
TRANSFORMATION

BGourmet Suite

FULL SPECTRUM OF HOSPITALITY

- F & B
- Conferences & team-building
- Spa & Wellness
- Golf
- Clubs & shows
- Reservations & Pre-paid access
- Vouchers & Loyalty
- Guest check-in to facilities



COVERING YOUR GUEST NEEDS

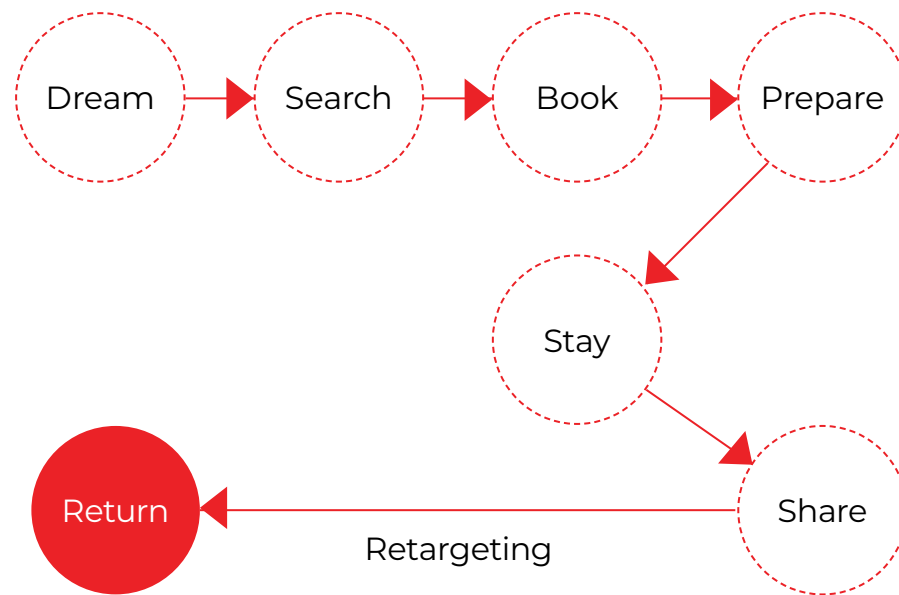
- Concierge services
- Dine-in consultant
- Automatic check-in to facilities
- Family tracking within the resort
- AI for incentives and promotions



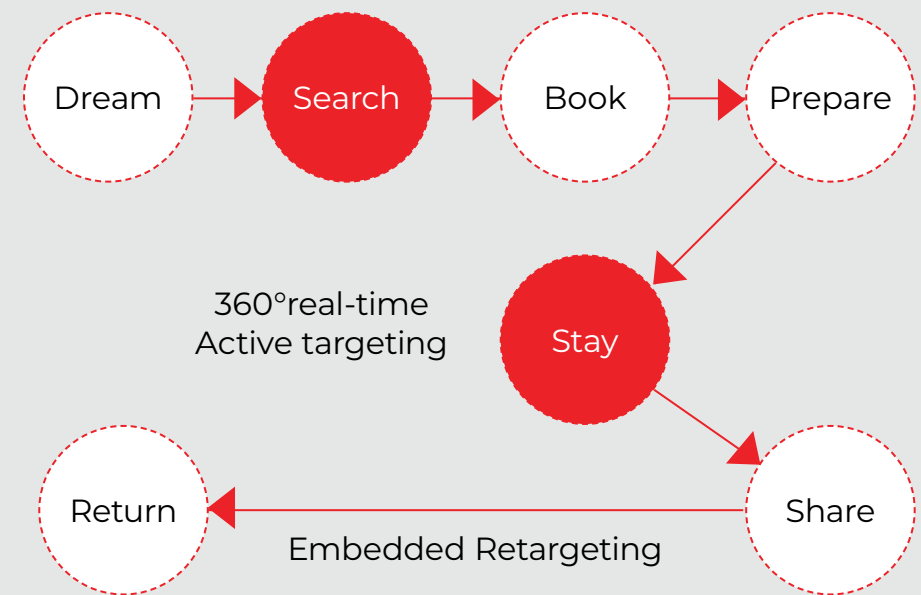
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THE MILLENNIAL CUSTOMER CENTRIC APPROACH

The hospitality shift towards the millennial customers



NOW



TOMORROW



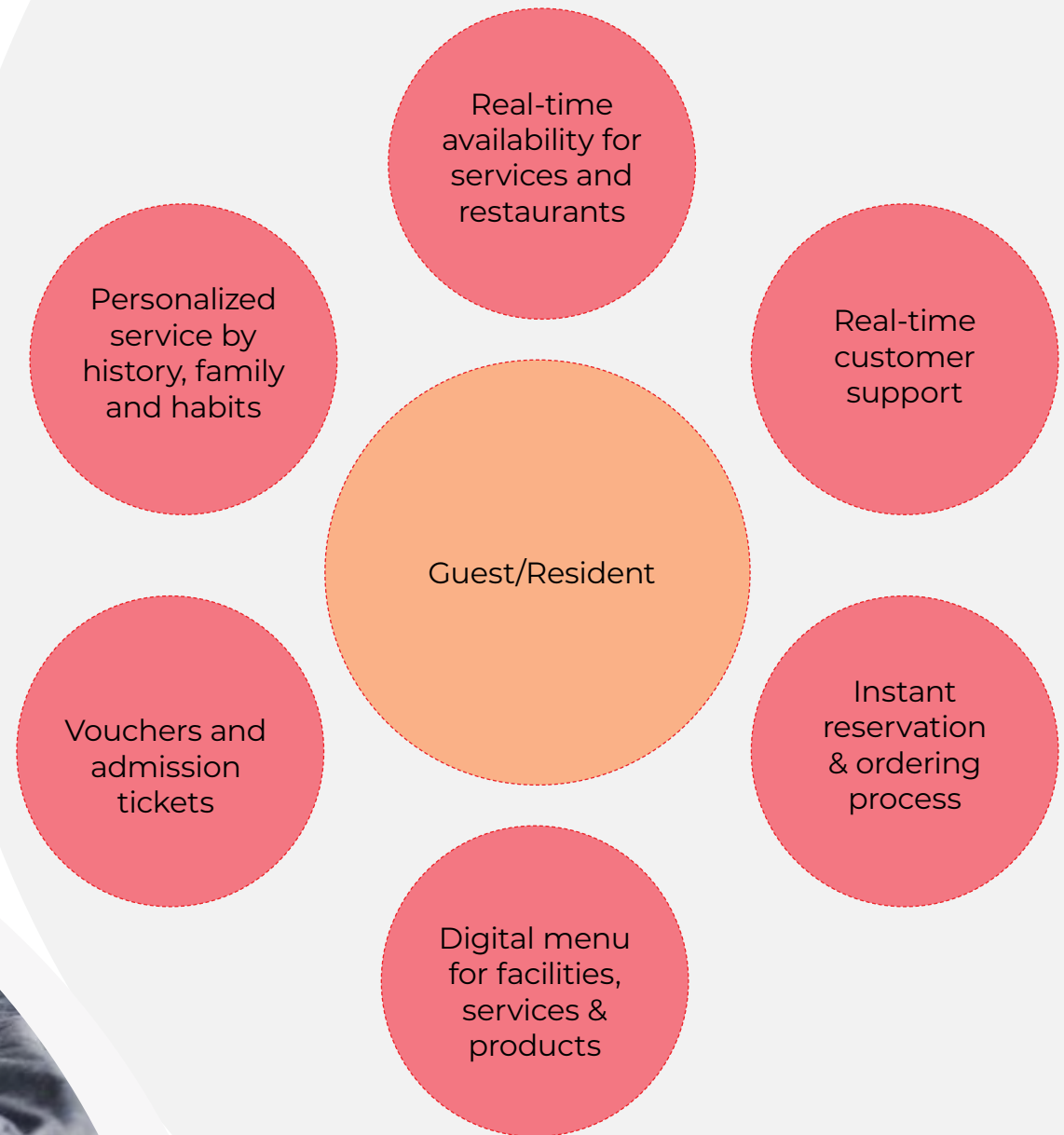
WHAT IS 360°REAL-TIME ACTIVE TARGETING ?

Connect and address your guest actively during his stay.

Know his preferences and habits, help him find the best dinner for his special stay and the best massage. Relax him with a last-minute offer for a Golf tee time.

Help him stay connected with this family and eliminate security check-ups for breakfast-entry or special areas within the resort.

Care for him actively while empowering him.



OUR HOS-BOTIC AUTOMATION FOR 360° CUSTOMER APPROACH



Create a digital counter for all your facilities, from restaurants to spa, golf and water parks.

Digital Menu

Share your offer with your guests, from littles to adults. Empower them to take action immediately by reserving a table or a massage, ordering for room service or chatting with the assistance bot.

Reserve, order & pay

F&B Check-in

Check in your guest to the F&B board and automate admission to boarding possibilities.

Display content for Context

Bring relevant content for guests by time, proximity, capabilities and according to their personal preferences & interests.

Automate incentives

Encourage your guests to consume services with real-time incentives sent to their mobile.

Frontend access

Guests & personnel Interact in real time and use same platform.

Backend access

Revenue management and controlling has now one single action point and one database to control.



WHAT'S IN FOR THE GUESTS AND RESIDENTS

- Digital menu for facilities within the resort & selected partners
- Deals, discounts & vouchers selling point
- **Real-time availability for services and products**

Humanbot chat with reception or different facilities within the resort
Adapted content to the language, taste preferences and settings of the user

- Reservations for restaurant, spa's, etc
- Pre-paid reservations for selected services or products

Dine-in
Pick-up & delivery services from within the resort of selected partners

- Vouchers for access, discounts and different services
- Integrated loyalty system

Account sharing with the family/friends
Track your friends within the resort, share location & service together



WHAT'S IN FOR THE RESORT

ALL-AROUND

Unique selling point for all your facilities
Personalised experience for visitors, guests or residents
Individual, business or family check-in services
Vouchers for access, discounts and different services
Integrated loyalty system

FRONTEND

Operational support for all your front-end necessities:
Reception
Customer assistance
Room-service
Waiters
Kitchen

BACKEND

Real-time configuration for products, services and facilities
No technical skills needed
Customized reporting services
POS integration



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WHAT MAKES US DIFFERENT

We take care of your guests as well as your associates. Reservations and orders are carried on mobile devices with instant notification for users.

We are App and Web ready to serve any guest or preference.

We allow you to integrate external partners and one single operations point while splitting the fees and commissions by your rules.

We are secure, cloud-enabled and cost-effective.

We are there in real-time for guests, front & back office.



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THANK YOU

“None of us is as good as ALL of us”



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